



Doug Roberts

President, North American Development

Education

Bachelor of Science - Iowa State University

Achievements

- NAIOP Northern Nevada Legend Award -2025
- NAIOP Industry Award Development Firm of the Year – 2010, 2019, 2020, 2022, 2024
- Nevada Business Awards-Others First, 1st Place -2023
- SIOR Peoples Choice Developer of the Year – 2008, 2009, 2011, 2012, 2014, 2017, 2018, 2019, 2020
- NAIOP Summit Awards-Katie Morrison CREW Ambassador of the Year - 2020
- Private Sector Economic Development Citizen of the Year – 2019
- NAIOP Summit Awards- Developer of the Decade - 2015
- NAIOP Summit Awards-Extra Mile Award – 2005

Doug Roberts is currently President, North American Development. Doug also serves on the company Investment Committee. In addition, Doug serves as the Single Point of Contact (SPOC) for Panattoni Development Company in North America for an international e-commerce company.

Doug brings over 34 years of knowledge and experience to Panattoni Development Company and was recently an equity partner for the state of Nevada. His expertise is in overseeing development managers, during preliminary and ongoing stages of the budget and throughout the construction process.

Doug's professional development does not stop at land. He is active in several key professional organizations in an ongoing effort to advance his skills and the industry as a whole. These include the National Association of Industrial and Office Properties (NAIOP) (2015 President of the Reno Chapter), Society of Industrial and Office Realtors (SIOR), Commercial Real Estate Women (CREW) and Certified Commercial Investment Member (CCIM). Doug is a former member of the city of Reno's Building Enterprise Fund Advisory Committee, a City Council-appointed position. In addition to his professional affiliations, Mr. Roberts is a founding and current board member and past President of the Northern Nevada Children's Cancer Foundation (formerly known as the Keaton Raphael Memorial), an organization assisting families with children battling pediatric cancer, and is a current member and past President of the Reno Central Rotary Club.

Sample Development Experience

- 616,000 SF BTS Distribution Center, Confidential Client, Henderson, NV
- 748,000 SF (3) Industrial Buildings, South 15 Airport Center, Henderson, NV
- 2,600,000 SF BTS Fulfilment Center, Confidential Client, Boise, ID
- 146,000 SF BTS Last Mile Facility, Confidential Client, Reno, NV
- 146,000 SF BTS Last Mile Facility, Confidential Client, Henderson, NV
- 112,000 SF BTS Last Mile Facility, Confidential Client, North Las Vegas, NV
- +/-4,000,000 SF (10) Industrial Buildings, North Valleys Commerce Center, Reno, NV
 - Includes a 432,000 SF BTS for Mary's Gone Crackers
 - Includes a 352,000 SF Spec-to-Suit for Trademark Global
 - Includes a 707,000 SF Spec that is fully leased
 - Includes a 802,000 SF Spec that is fully leased
- 1,363,000 SF (4) Industrial Buildings, Lear Industrial Center, Reno, NV
- 68,000 SF BTS Office Building, 3G/Enclave, Las Vegas, NV
- 80,000 SF BTS Call Center, Confidential Client, Lexington, KY
- 650,000 SF Re-development of the International Gaming Technology Campus, Las Vegas, NV
 - Lease back of a 231,000 SF three-story office building to IGT
 - Renovation of 369,000 SF of warehouse space and lease up to four tenants
- 454,000 SF (4) Industrial Buildings, Henderson Freeways Crossing, Henderson, NV
- 525,000 SF BTS Distribution Building, Ball Plastics, Ames, IA
- 337,500 SF BTS Distribution Building, Trex Manufacturing, Fernley, NV
- 600,000 SF BTS Distribution Building, Ball Glass, Fairfield, CA
- 260,000 SF BTS Distribution Building, Ball Metal, Denver, CO
- 400,000 SF BTS Distribution Building, Dick's Sporting Goods, Pittsburgh, PA
- 396,000 SF (2) Industrial Buildings, South Valley Commerce Center, Reno, NV
- 130,000 SF BTS Headquarter Building, SHFL Entertainment (now SciGames), Las Vegas, NV