

# Ian McDonald, PARTNER - NORTHEAST



## EDUCATION

- Bachelor of Science in Business Management - Kansas State University
- Juris Doctor, Magna Cum Laude, Order of Coif - Tulane University Law School

Ian brings 15 years of real estate experience to Panattoni Development Company. Prior to joining PDC in 2020, Ian was a Vice President of Development at NorthPoint Development with responsibility for development and acquisitions in the East and Southeastern United States.

During that time, and over the past several years, he has participated in the acquisition and entitlement of over 3,000 acres of land. He has also managed over 5 million square feet of vertical development and leasing of speculative industrial development.

A sampling of the projects Ian has executed includes:

- General Motors, Arlington, TX, 1,200,000 SF
- Kubota Tractors, Kansas City, MO, 800,000 SF
- General Motors, Fort Wayne, IN, 1,000,000 SF
- Jet.com, Kansas City, MO, 700,000 SF
- Chewy.com, Charlotte, NC, 700,000 SF
- Volvo, Charleston, SC, 280,000 SF
- Boulevard Brewing Co., Kansas City, MO, 125,000 SF
- Snow Joe, Charleston, SC, 500,000 SF

Prior to his time with Panattoni and NorthPoint, Ian was a real estate development attorney at a large national law firm focusing on all aspects of development, including leases, purchase and sale agreements, joint-venture financing, debt and equity financing, land use, zoning and entitlement, and development and employment incentives in transactions totaling over \$3 billion. He has worked on projects in multiple asset classes, from high rise condos in New York City to a student housing portfolio sale to a large-scale vineyard. Before his time as an attorney, Ian worked as a real estate construction lender for a large regional national bank, where he helped finance real estate projects in excess of \$150 million.